## **Buying off the plan?**

## Entering into a new build home contract?

**Xpect Inspect** is a service for home buyers, their buying agents, lawyers and funders regarding off the plan property purchases and house construction.

**Xpect Inspect** analyses the sale and purchase agreement, or new home build contract and advises the practical ramifications of what the buyer is signing up to. Including the direct potential financial reality of any incentives. And what could happen in time, money and quality under different market circumstances.

This is based on our extensive experience over three decades of issuing, reviewing, negotiating and enforcing S&P and new home build contracts, (as well as development agreements) in New Zealand.

There are so many stories in the media how buyers feel ripped off. If only they had the right practical advice before they signed. I have seen all the tricks throughout different markets. I see clauses reinvent themselves after years in hibernation.

Homebuyers and your advisors, please don't fall into an off the plan, or design build spruiker's trap.

Our fee is a fixed rate, price on application.

## Homebuyers, Buyers Agents, Lawyers & Funders

To discuss further contact **Andrew Crosby** andrew@xpectproperty.com +64 21 982 444



"Andrew's service was first rate. Prompt, detailed and it raised a whole lot of questions that I simply would not have known to ask. It's not legal advice but to my mind is worth even more. A lawyer will give you the basics to protect your position, but Andrew takes a complete view in terms of the long-term impact on the home owner. If you are thinking of a new build or renovation, I could not recommend Andrew highly enough for his building contract review."

- Angus Ogilvie

Xpectproperty.com

"I would highly recommend anyone looking to enter into any building contract, have Andrew review it prior. While this doesn't replace legal advice, he provides detailed and critical insights that can often be overlooked, potentially leaving you exposed to unnecessary risk. Brilliant service thanks Andrew." - Finn McGaveston "Andrew was really helpful assisting me review a building contract and a quote I received from a builder. He thoroughly reviewed the documents and highlighted several clauses in the building contract that were preferential to the builder and did not reflect the risk I was willing to take in the project. I was able to get the contract clauses and conditions amended with the help of Andrew to ensure a better outcome for myself." -Garry S.